



**BOARD OF DIRECTORS
MAY 2017 ELECTIONS
TABLE OF CONTENTS**

Introduction..... 2
Ballot..... 3
Bios / Resumes of Nominees/Incumbents:
Jim Kazin (Incumbent)4-5
Dave Small (Incumbent).....6-8
Thomas Carling (Nominee) 9
Brian Elmer (Nominee) 10-11
Cameron McCune (Nominee)12-13
Sean Sanders (Nominee)14-15



Dear Members,

The GBAA Annual Meeting is being held on May 12th in conjunction with the GBAA golf tournament and banquet. During the meeting, we will be holding elections for openings on the Board of Directors. Attached are bios and resumes of the individuals interested in serving on the Board, including both incumbent members and new nominees. Whether or not you attend the meeting, you have the option to cast your vote early using the attached ballot. We look forward to receiving your electronic vote by May 12th or in person on May 12th at the Château Élan Winery & Resort.

Regards,

Russell Joe Bryan

Russell Joe Bryan
GBAA Nominating Committee Chair



**ELECTION BALLOT FOR GBAA BOARD OF DIRECTORS
MAY 2017**

We have two (2) incumbent Board Members and four (4) new nominees interested in seeking election or re-election to five (5) open positions on the Board. **Please cast your vote for a total of five (5) individuals, by marking beside their names below.**

Incumbents:

VOTE:

_____	Jim Kazin	Captain	Aflac Aviation
_____	Dave Small	Flight Operations Administrator	Cox Aviation

New Nominees:

_____	Thomas Carling	Regional Sales Manager	SATCOM Direct
_____	Brian Elmer	Technical Sales	Steven's Aviation
_____	Cameron McCune	Aerospace Underwriter	AIG
_____	Sean Sanders	Vice President	Corporate Fleet Services

Ballot Cast By:

Signature: _____

Name: _____

GBAA Member Company: _____ (only one vote per Member Company)

Please return your ballot either:

(a) Via email to gbaaballot@charter.net

(b) Hand delivered to the GBAA at the annual meeting on May 12th, 2017



Jim Kazin

James A. Kazin II currently serves as a G280 & Falcon 50 Captain/Aviation Security Advisor for the Aflac Incorporated Aviation Department located in Columbus, Georgia. He is responsible for managing the department's Aviation Security Program. In addition to his primary duties at Aflac, he also recently served as Chairman of the NBAA Security Council and has served as a GBAA Board member since 2011. Jim has worked closely with fellow Board members to promote business aviation in the State of Georgia as well as educate and advance the recognition of business aviation and its importance to the state and economy. Recognizing the many challenges facing business aviation, he spearheaded the development of and currently serves as Chairman, GBAA Government and Regulatory Affairs Committee. Jim also serves on the Scholarship, Nominating, Membership, and Golf Committees.

Mr. Kazin joined Aflac in 2004 and immediately began to develop the Fortune 125 companies TSA approved Aviation Security Program. Aflac is an International Standard for Business Aircraft Operations (IS-BAO) Stage 3 registered, DCA Access Standard Security Program operator.

Prior to joining Aflac, Mr. Kazin served as a KC-130 Instructor Pilot supporting the Naval Strike and Force Warfare Aircraft Test Squadrons, Naval Air Station, Patuxent River, MD. This followed a 20-year active duty military career as a Marine Officer. Leadership roles included Commanding Officer and Executive Officer of Marine Aircraft Group 49, Detachment B, Stewart Air National Guard Base, Newburgh, NY; Fixed Wing Transport Coordinator, Aviation Weapon System Requirement Branch, Headquarters, Marine Corps (Pentagon) Washington, DC; Operations Officer and Aircraft Maintenance Officer, Marine Aerial Refueling Transport Squadron 252, MCAS Cherry Point, NC; and Executive Officer, Headquarters and Headquarters Squadron, MCAS Beaufort, SC. He also flew the CH-46E for Marine Medium Helicopter Squadron 265, MCAS Kaneohe Bay, Hawaii during carrier based operations in the Western Pacific. A Gulf War veteran, his military service included operations Assured Response, Ellipse Alpha, Desert Storm, and Sharp Edge.

Mr. Kazin graduated from Penn State University with a BA in Pre-Law and was commissioned through the Platoon Leaders Class (OCS) program upon graduation. A former Naval Aviator, he has flown over 9,000 mishap free hours in both fixed wing and rotary wing aircraft. He is a graduate of the Marine Aviation Weapons and Tactics Instructor Course, USAF Advanced Airlift Tactics Training Course, Aviation Safety Command Course at the Naval Post Graduate School, Monterey, CA, and the University of Southern California's Aviation Security Program. He was awarded a Darden Scholarship by the Georgia Business Aviation Association

in 2008 and completed the graduate level course - Managing the Corporate Aviation Function, Darden School of Business, University of Virginia in 2009.

Jim is married, has 3 children, and resides in Columbus, Georgia.

WORK EXPERIENCE:

CORPORATE PILOT

7/04 - Present Aviation Security Advisor / Captain: Falcon 50/50EX & G280. Over 9,000 mishap free flight hours, Aflac, Inc.

Developed and currently manage TSA approved aviation security program for Fortune 125, IS-BAO Stage 3 registered Columbus, GA. corporate flight department. Line Captain current in international and domestic executive flight operations. Recently served as Chairman NBAA Security Council and currently volunteer as a Board member for the Georgia Business Aviation Association. Extensive leadership and customer service experience.

INSTRUCTOR PILOT

DynCorp (VX-20) Aircraft Commander: KC-130F/T. Conducted aerial refueling and airlift operations in support of the Naval Strike and NAS Patuxent River, MD Force Warfare Aircraft Test Squadrons. NATOPS Instructor, CRM Facilitator. Secret Security Clearance.

U. S. MARINE CORPS PILOT / OFFICER

MAG-49 Det. B Aircraft Commander: KC-130T. Conducted aerial refueling and tactical airlift operations throughout United States, Stewart ANGB Europe, Middle East, Caribbean, and South America. Low Altitude Tactics Instructor; NATOPS Instructor; Instrument New York Evaluator. Extensive multiengine, multi-crew, transport experience. Commanding Officer – provided executive leadership and direct management oversight for a 14 plane KC-130 squadron and Intermediate Maintenance Activity comprised of over 600 personnel and involved in world-wide flight operations. Served as key advisor to Deputy Chief of Staff for Aviation for all matters Pentagon. Awarded Meritorious Service Medal for superior performance.

VMGR-252 Aircraft Commander / Copilot: KC-130F/R. Conducted passenger/cargo/hazardous material transport and aerial MCAS Cherry Point refueling missions throughout the United States, Europe, Africa, Middle East, and Pacific. Completed USAF C-130 Initial Copilot Qualification Course. Awarded Navy/Marine Corps Commendation Medal for superior performance.

MCAS Beaufort, SC Aircraft Commander: UC-12B. Conducted high priority passenger transport and executive (VIP) airlift for senior HMM-265 government officials throughout United States and Europe. Search and Rescue Aircraft Commander: HH-46A/D. MCAS Kaneohe Bay NATOPS Evaluator; Squadron Executive Officer. Aircraft Commander / Copilot: CH-46E. Land-based and carrier Hawaii based helicopter transport operations.



Dave Small

Past Chairman, Georgia Business Aviation Association

David Small, Past Chairman of the Georgia Business Aviation Association for the over 10 years has increased membership levels, implemented educational events and seminars for the membership as well as increased the number and amount of scholarships awarded each year. He has overseen all the Associations activities relating to operations and business functions. Small is dedicated to leading the organization into its next decade of being the nation's best Regional business aviation group.

Prior to becoming Chairman in 2004, Small served in various roles within the organization from Board Member to Chairman of the Golf Committee to Secretary in his 20 years associated with the organization.

Employed by Media conglomerate Cox Enterprises as their Flight Operations Administrator, Small has built Dispatching and Scheduling operations for several large companies. He has previously served a Lead Dispatcher for Coca-Cola Enterprises in Atlanta.

Before joining Coca-Cola in 1996, Small was Business Manager for Raytheon Charter. His introduction into aviation was as a Line Technician at Hangar One – PDK; from there he held many positions from Shift Supervisor to Facility Manager. In 1990, Small took advantage of an opportunity to manage a facility in the Pacific Northwest for Flightcraft at Boeing Field.

Small holds a bachelor's degree from Shorter College in Rome, Georgia. Has been a committee member of the NBAA Scheduler's & Dispatchers committee and is currently on the NBAA's Regional Group Committee. Recently appointed to the Paulding County Airport Authority by Commissioners. He holds a FAA Dispatch license. Laurain, his wife and three children have lived in Paulding County for 19 years.

Qualifications:

Over 30 + years in aviation operations and management/sales positions with progressive responsibility. Diverse aviation background in private Air Taxi operations, two Fortune 100 corporate flight departments as well as directing a non-profit industry- interest organization. Extensive knowledge of Federal Aviation Regulations and in operational procedures. Demonstrated skills in strategic planning and implementation of annual budgets approaching \$15 million. Demonstrated project management abilities through re-writing company flight operation manuals and initiating Emergency Response manual.

Experience:**Flight Operations
Administrator****Cox Enterprises Flight Operations, Atlanta, Georgia
December 1999 – currently employed**

- Established Dispatch office for flight department of six aircraft and fifteen pilots
- Responsible for all flights – International/Domestic, fuel purchasing
- Implement and revise crew record keeping systems/ FAA standards
- Manage department, the day-to-day operations, financials
- Responsible for crewing all aircraft
- Prepare and implement department yearly budget

**Dispatcher &
Charter Sales****Coca-Cola Enterprises, Atlanta, Georgia
July 1996 – December 1999**

- Coordinated all logistics on flights
- Negotiated fuel pricing, passenger and crew lodging and security
- Reconciled invoices
- Filed all flight plans and obtained weather for dispatch packets

**Raytheon Aircraft Services, Atlanta, Georgia
October 1993 – May 1996**

- Managed daily business of six aircraft
- Directed logistics
- Ensured Federal Aviation Regulations, 135 compliance
- Responsible for administrative and financial performance

**FBO Manager
December 1990 – August 1991****Flightcraft, Inc., Seattle, Washington**

- Served as Marketing/Sales and Operations Manager
- Negotiated contracts, maintained customer relations
- Directed, planned and coordinated twenty personnel
- Administered operations budgets
- Maintained safety standards, Federal, State and local

Line Manager**Hangar One, Inc., Atlanta, Georgia
January 1984 – December 1982**

- Advanced from Line Technician, Shift Supervisor and Assistant Line Manager
- Managed fueling, towing and aircraft services for 70+ aircraft daily
- Supervised and planned activities for 33 personnel

Education: Shorter College, Atlanta, Georgia, Bachelor of Science Management

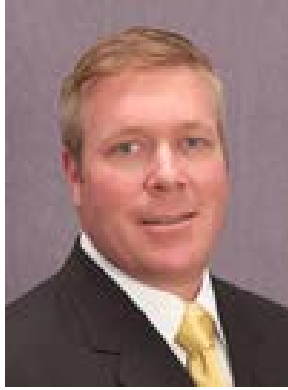
Sheffield School of Aeronautics, Ft. Lauderdale, Florida
FAA Certified Dispatcher Program – May, 1996

DeKalb Community College – Associates Degree – Aviation Management

Ratings: Private Pilot certificate – April 1986 - *not current* (various single/multi-engine aircraft)
FAA Dispatchers license – May 1995

Organizations: DeKalb-Peachtree Airport Noise Abatement Board – 1988-1990
Georgia Business Aviation Association – Board member – May 1996
Georgia Business Aviation Association – Chairman – 2004- 2015
Commission for a New Georgia – Aviation Task Force member – 2006
Captain -Team Cox – Multiple Sclerosis Bicycle challenge – May 2000 – 2015
NBAA Schedulers & Dispatchers Committee – 2004 - 2006
NBAA International Operators Committee – 2008-2010
NBAA Local & Regional Group Committee – 2015-current
Paulding County Airport Authority Board Member – 2017- current

Awards: Recipient of NBAA’s Silk Scarf Award
National MS Society Volunteer of the year - 2011



Thomas Carling

Thomas has been living in the Atlanta area for 18 years and has 26 years of Aviation experience. He started his career as an A&P technician and moved into Leadership, then Sales.

9/2016 to Present Satcom Direct Regional Sales Manager: Connectivity services, data Link, hardware, scheduling, and flight department management solutions sales for Southeast Region. Focus on customer service, support, and educating customers on connectivity. Attend and present at regional events and shows. Develop sales annual sales plan and strategy for the region. Work closely with Inside Sales, OEM, and MRO sales representatives as well as outside vendors to target opportunities and maintain key accounts.

3/2013 to 9/2016 Dassault Aircraft Services Regional Sales Manager: Sales for Dassault Aircraft Services network, covering Southeast and Midwest regions. Utilize Seibel CRM, CAMP, and Corridor quote module. Manage annual budget and forecasting process for the region. Attend regional events and shows. Develop strategies for key accounts and fleet agreements.

2-98-3/2013 Hawker Beechcraft Services Regional Sales Manager: Maintenance, avionics, engine, paint, and interior sales into HBS Service Center network on all Hawker Beechcraft product lines, Southeast and Northeast Regions. Utilize CRM, Corridor, CAMP, and AMSTAT. Regional travel, annual budgeting, data mining, and forecasting. Work closely with avionics and engine vendors. Other positions held at HBS: Customer Project Manager: Customer interface, manage avionics installations and large inspections. Invoicing, manpower management. Service Supervisor and Lead Tech: Managed unscheduled and scheduled service at FTY/FLL Mesa Air Group JAX 97-98: Planner and Crew Lead EMB-120 and B1900 base maintenance Raleigh Flying Service RDU 95-97: AP Technician Hangar and Line Maintenance General Aviation American Eagle RDU 94-95: AP Technician Hangar and Line Airline Maintenance Northwest Airlink MEM: 92-93 AP Apprentice technician in tire, interior, and prop shops.

EDUCATION AND CERTIFICATES

- Tennessee Technology, Memphis, TN. Aviation Maintenance Program 92-94.
- Wake Technical College, Raleigh, NC. Business Management 96-97.
- Shenendehowa High school, Clifton Park, NY. 1988.
- Numerous Flight Safety training certificates and 6 sigma
- Airframe and Powerplant license



Brian Elmer

Brian has held the position of Board Member with the Carolina Aviation Professionals Association where he has served for 1 year. During this time, he took part in meetings and helped CAPA look for ways to improve business and expand the membership.

Brian has 25 years of General Aviation experience and excellent leadership skills that he would like to put-to-use for GBAA.

Experience:

June 2011 to Present Stevens Aviation Inc., Greenville SC Technical Sales

Board Member, Carolina Aviation Professionals Assoc. 2016-2018 Sales of Aircraft Maintenance, Avionics, Paint and Interior upgrades for large/ medium jets and turboprops for 3 facilities nationwide Established new customer base through cold calling and referrals Serviced and expanded sales with existing customers 25 years in general aviation, many long-time end-user and dealer/broker. Excellent record of Customer Satisfaction

March 2009 to June 2011 Capital Kitchen & Bath Inc. Little Mtn SC

Managing Partner, Sales and Marketing

- Managed day to day operations, including but not limited to, scheduling, showroom management, warehouse management, and marketing
- Increased sales 33% from 2009 to 2010
- Managed communications, including but not limited to, radio, print, Internet, and community marketing
- Managed 12 employees, showroom, warehouse and two company delivery vehicles

October 2004–March 2009 Avpro Inc. Annapolis, MD

Account Executive/Remote Office

- Responsible for Citation Excel, VII and III Markets, cold calling, listing aircraft and purchasing aircraft for inventory
- Sold large cabin aircraft out of Avpro's inventory to potential buyers
- Two listings in first 60 days of employment, one resulting in a sale of a Challenger 600

1992–October 2004 Bell Aviation Inc. West Columbia, SC

Aircraft Sales, Falcon Jet and Citation Market Analysis

- Responsible for acquisition /sale of 1st Falcon 2000, April 2000
- Involved in the acquisition/ sale of 33 Citation 650 series aircraft in 6 ½ years
- 1998, 1999, and 2001 Company MVP (top producing salesman)
- 1994 Bell Ringer Award (outstanding contribution)
- Purchased 8-10 Citations per year for inventory
- Sold an average of 8-10 aircraft per year
- 18-20 Total Average transactions per year

1990-1992 Eagle Aviation Inc. West Columbia, SC

Citation Researcher

- Purchasing agent for Citation 500's and S550's
- Acquisition negotiations, coordinated contracts, Pre-Purchase Inspections, maintenance, deliveries, and closings

1983–1990 United States Air Force, Charleston, SC

C-141 Aircraft Loadmaster

1981–1983 United States Air Force, Fairbanks AK/Charleston, SC

Passenger Service Agent

Education:

- Mid Continent Cabinetry MC2 Seminar 2010
- 2000 Dassault Falcon Jet Maintenance and Operators Conference
- Annual attendee of NBAA Annual Convention and Citation Operators Conference
- Successful completion: Dale Carnegie Course, Zing Ziegler and Miller Heiman
- Numerous professional military courses during 10 years in USAF including Special Operations School, C-141 Tactical Airdrop, Initial and Basic course



Cameron McCune

After graduating Embry -Riddle Aeronautical University, thanks in large part to a GBAA scholarship award, Cameron has been working within the aviation industry here in Georgia for 5 years

As a GBAA Board Member Cameron seeks to add a new perspective to the Board as a fairly recent graduate who has gained a broad experience within Georgia's aviation industry. He currently serves as an Underwriter at AIG based in Atlanta where he evaluates and takes on the risk exposure that the Aerospace industry faces every day. Prior to joining AIG, he served as a Product Line Manager for an aerospace parts manufacturer. As a PLM, he managed products through the FAA certification process while meeting the needs of operators and maintainers. Through connections made through the GBAA apprenticeship program, he received his first opportunity as a professional in the industry as an Analyst for a business aviation consulting firm where he supported aviation asset acquisitions, operational audits and safety benchmarks. His goal as a Board Member for the GBAA include helping future Georgia high school graduates to have an opportunity to manage the expense of education and guiding recent graduates into the aerospace job market as an entry level applicant. He looks forward to the opportunity to both help promote the interests of GBAA members and face the challenges affecting members.

Work Experience:

Aerospace Underwriter at AIG Jan 2015 to Current

Analyze and rate commercial aviation risks. Scope of work includes risk analysis and policy writing for corporate flight departments, charter operators, personal turbine aircraft, airports, FBOs, product manufacturers, agricultural operators, and flight schools, • Manage risk at a policy level for an entire book of business. • Designated subject matter expert for identifying acceptable risks for aircraft, pilots, and operations. • Assist insureds in finding solutions to mitigate risks. • Rate acceptable risks according to customer risk exposure and underwriting guidelines. • Negotiate price, terms and conditions for profitable new and renewal business. • Resolve policy issues with claims representatives when required.

Product Line Manager at Dixie Aerospace Nov 2013 to Jan 2015. Managed approximately \$10MM over 13 individual product lines, for a precision aircraft parts manufacturer. Responsible for product development projects, identifying product markets for worldwide sales force, product pricing, inventory planning, and overall financial performance. Successfully grew product group over 7% in a single year, with a single product line increasing over 54%, in a highly-regulated industry. Designated as the manager to lead recovery of under-achieving product lines. Developed and implemented realignment of supporting business unit that resulted in large increases in product availability and customer satisfaction. Created analysis program to better evaluate customer data and identify opportunities.

Analyst at The VanAllen Group Dec 2011 to Nov 2013.

Performed consulting services and conducted asset acquisitions using operational and financial analysis to present solutions as part of a business aviation consulting firm. • Analyzed client travel data to create a complete operational profile. • Compared operational requirements with aircraft performance to make recommendations that best meet travel needs. • Built operational cash flows to educate clients on total ownership costs over a lifecycle.

Education:

Embry-Riddle Aeronautical University
B.S. in Aeronautical Science - Minor in Business Administration - Magna Cum Laude.
FAA Certified Multi-Engine Commercial Pilot with Instrument Rating.

Advanced Training and Skills:

- Licensed Property and Casualty Insurance Agent
- Proficient in Microsoft Office Suite (Access, Excel, PowerPoint, Word).
- Ability to build various analysis programs within Access and Excel.
- Aircraft Upset Recovery Training.
- NBAA Tax, Regulatory and Risk Management Conference.
- NBAA PDP: Emergency Response Planning Workshop.



Sean Sanders

Sean's interest in aviation began at a very early age. By the time he completed high school, Sean had earned his private pilot license and soon after began his career in the industry. He transitioned from line service and customer relations to charter and demonstration pilot, and finally to aircraft sales. He has since managed relationships with manufacturers, brokers, and clients across the globe. Now with over 13 years in the industry, his areas of expertise include jet and turboprop transactions, both domestic and international.

Sean holds a Bachelor's Degree in Business Management from the Georgia Institute of Technology and has nearly 4000 hours in the air including a type rating in the C525 series and thousands of hours in the PC-12 and King Air turboprops. He belongs to AOPA, NBAA, NARA, GBAA, and CJP.

Sean has served individuals and organizations around the globe with unwavering commitment and integrity. Should he have the honor of being elected to the GBAA board, he looks forward to using the same passion and drive that originally led him to aviation.

Sean resides in Atlanta, GA and is married to his best friend Hailee. They have a wonderful little boy, William, who is 18 months old and already has 25 hours of flight time.

EXPERIENCE:

Corporate Fleet Services, Atlanta, GA

Jan 2017 - Present

Vice President

- Domestic & International Aircraft Sales
- Fleet Planning & Acquisitions
- Mentor Pilot Flying

Epps Aviation, Atlanta, GA

Jan 2010 – Jan 2017

Aircraft Sales

- Aircraft Sales Director
- PC-12 Demonstration Pilot

Epps Aviation, Atlanta, GA

May 2006 – Jan 2010

Part 135 Charter Pilot

- King Air 200 & PC-12 Captain
- PC-12 Part 135 Instructor Pilot

Epps Aviation, Atlanta, GA
Customer Service Representative

Feb 2004 –May 2006

**CERTIFICATES
AND RATINGS**

Airline Transport Pilot
Airplane Multiengine Land
Airplane Single Engine Land

Type Ratings: CE-525S

**FLIGHT
EXPERIENCE**

Total Time:	3950	Pilot In Command:	3375
Turbine:	2740	Multiengine:	1115

EDUCATION

Georgia Institute of Technology, Atlanta, GA. May 2006

Bachelor of Science in Management
Certificate in Accounting
Honors: Dean's List and HOPE Scholar

ACTIVITIES

Mission Trip Leader for High School Students to Africa,
Golf, Snow Skiing, Fly Fishing